

Getting closer to your business

LUZON CISCO TRANSPORT DOUBLES FLEET UPTIME WITH DELO® 400 SLK

Delo 400 SLK SAE 15W-40 helps to extend oil change intervals, slashes maintenance costs and boosts revenue for leading Philippines bus operator.



THE CHALLENGE

Luzon Cisco Transport sought a heavy-duty diesel engine oil that meets Volvo's VDS 4.5 standards and can help to extend oil change intervals beyond 30,000 km.

COMPANY:

Luzon Cisco Transport Inc.

LOCATION:

Quezon City, Metro Manila, Philippines

APPLICATION:

Heavy-duty diesel engines for bus fleets

EQUIPMENT:

Volvo, Hino, Daewoo, Yutong, Higer, Ankai, and MAN diesel-engine buses

SOLUTION:

Delo 400 SLK SAE 15W-40



THE RESULTS

- **Improved Uptime:** Using Delo 400 SLK SAE 15W-40 helped to increase fleet uptime, leading to potential annual revenue of PhP 4.5 Million (US\$77K) and also helped to free up 223 man-days for upskilling and high value work.
- **Cost Savings:** Also helped to potentially reduce annual maintenance costs by 43%, which is PhP 2 Million (US\$34K).
- **Doubled Oil Change Interval:** Using Delo 400 SLK SAE 15W-40 helped to increase oil change interval to 60,000 km which means more time on the road and less time in workshops, ultimately leading to more trips and higher revenue.



PhP 6.5 MIL (US\$ 110K)
Annual Savings



can pay for a new bus in 2 years



Superior engine protection

from reduced wear metals in oil analysis

The LubeWatch® Oil Analysis Programme consistently showed Delo 400 SLK's ability to maintain optimal performance even at extended oil change intervals.



Rexel Castro,
General
Manager,
Luzon Cisco
Transport Inc.



Delo 400 SLK has significantly improved our fleet's reliability, leading to increased uptime, revenue, and a 7.5% boost in trip efficiency. The reduced maintenance costs and longer oil change intervals are a game-changer for our operations.



Raymond
Salazar,
Maintenance
Manager,
Luzon Cisco
Transport Inc.

We're thrilled with the results of Delo 400 SLK. The used oil analysis consistently shows the oil's excellent condition, even with the extended drain intervals. This not only saves us time and money but also allows us to focus on upskilling our team.

THE RECOMMENDATION

We offered **Delo 400 SLK SAE 15W-40**, an API CK-4 performance standard oil with various OEM approvals including Volvo VDS-4.5, to address Luzon Cisco Transport's need for extended change oil intervals. This comprehensive solution, which includes **LubeWatch** oil analysis and **Advisory** service, helped to maximise performance, reduce costs and extend equipment life for heavy-duty diesel engine fleets.

Delo 400 SLK SAE 15W-40 is the proven choice for Luzon Cisco Transport, and it can be the solution your fleet needs too.



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